



www.surgitrac.com

Manufacturers of specialist surgical instruments



Welcome to Surgitrac® Instruments

"It is envisaged that
Surgitrac® Instruments will
double its capacity by 2020."

**A privately owned
multinational group**

“A manufacturer and
distributor of high
quality surgical
instruments.”



Chairman's foreword

Surgitrac® Instruments established its business in the manufacture and distribution of surgical instruments for use in ophthalmology. Now in its 11th year, the group is both a manufacturer and distributor of high quality surgical instruments and procedure packs.

Our manufacturing facilities are located in China and the United Kingdom (UK). We have an office in Hong Kong, and the UK office provides management and administrative support.

Manufacturing in China brings obvious benefits such as cost savings; however, we ensure that we adhere to the highest standards of ethics and quality whilst remaining competitive. This is demonstrated by its ISO 13485:2003 + AC 2009 certification.

With a workforce of 150, ongoing recruitment, training, and further planned investment in machinery and premises, it is envisaged that Surgitrac® Instruments will double its capacity by 2020.

As our capacity for manufacturing grows, we will be able to expand the scope of our manufacturing into other surgical disciplines. As an Original Equipment Manufacturer (OEM) we offer private label manufacturing and can be subcontracted to manufacture private label products.

On behalf of the highly experienced Board of Directors, I welcome you to the Surgitrac® Instruments Group.

Andrew Lawson Chairman

We manufacture specialist surgical instruments

Surgitrac® Instruments is an established manufacturer and exporter of specialist surgical instruments and custom made procedure packs.

Our instruments are manufactured from medical grade stainless steel, or titanium. Products are available as sterile single-use, or non-sterile reusable, to meet market preferences.

We sell our products using a global network of carefully selected distributors.

We act as a subcontractor to provide the option of branded private label products to other manufacturers and distributors. Our legally binding, non-disclosure agreements ensure that these partnerships remain commercial in confidence.

We can also arrange sterilisation, packaging, and labelling. We have offices in the UK and Hong Kong, and our manufacturing facilities are in China and the UK. Our UK office provides management and administrative support.

Surgitrac® Instruments offers

- ▶ Quality assured, CE marked products, manufactured to internationally recognised standards
- ▶ Private label manufacturing
- ▶ Transparency in our supply chain; our manufacturing is free from forced /child labour
- ▶ A continuous supply of products; our manufacturing facility has the capacity to handle large volume orders
- ▶ Over 10 years' experience manufacturing in China, for global export
- ▶ British management, business and administrative support

A close-up photograph of surgical instruments. In the upper left, a pair of surgical forceps with large, rounded handles is visible. Below it, a scalpel blade is shown, with the brand name 'surgitrac SC49' engraved on its handle. The blade itself has a serrated edge. The instruments are resting on a light-colored, reflective surface. A blue diagonal band runs across the bottom right of the image.

Manufacturers of specialist surgical instruments

“Offices in the UK and Hong Kong
and our manufacturing facilities
are in China and the UK.”

Our credentials

Surgitrac® Instruments is EN ISO 13485: 2003 + AC 2009 certified.

Products are CE marked and comply with internationally recognised standards such as, the EU Directive 93/42/ EEC Quality Assurance: medical devices.

Visit our website at [www.surgitrac.com/about-us/ credentials/](http://www.surgitrac.com/about-us/credentials/) for more information.

Quality assurance

We have robust systems and processes in place to ensure the consistent quality of the surgical instruments that we manufacture. All our products are subject to rigorous quality testing throughout the design and manufacturing. We inspect each surgical instrument that we manufacture, and every instrument is hand finished.

Our brand

Surgitrac® Instruments is a registered trademark, protected throughout Europe, China, Canada, Australia, New Zealand and the USA.



"All of our products are subject to a rigorous quality checking process."

“We behave in an ethical and responsible way.”

Ethically responsible manufacturing

We strive to operate and behave in an ethical and responsible way. Employees at all levels in the organisation are committed to taking account of our corporate social responsibility. We show due respect for human rights and work to high standards of integrity and ethics.

As an international organisation, we take account of cultural differences between the various geographical areas in which we operate.



“Custom-made
instruments for almost
any medical
discipline.”

Supporting innovation

We strive for continuous improvement. Our research and development team regularly reviews our product offerings to ensure that we are manufacturing the most frequently used specialist surgical instruments. Our experience in manufacturing means that we can develop new or custom-made instruments for almost any medical discipline. Please contact us if you are an innovator wanting to bring your ideas for new products to market.

“Internationally
recognised standards.”

Our experience, people, process, and capacity combined means that we have the capabilities to manufacture specialist surgical instruments for:

- ▶ Aesthetics
- ▶ Dental
- ▶ ENT / Maxillofacial
- ▶ General Surgery
- ▶ Gynaecology
- ▶ Neurosurgical
- ▶ Microsurgery
- ▶ Ophthalmology and
- ▶ Vascular

Specialist surgical instruments made to our exacting standards that feature your brand

We are an Original Equipment Manufacturer (OEM). We will manufacture private label products based on the product design and specifications agreed with clients.

How do we work with our clients?

We work with our clients to research the market, design, develop, and manufacture their products.

If a client prefers, they can control the product design and specification. We then manufacture surgical instruments featuring their brand - to internationally recognised standards.

How can we help?

If you do not have the manufacturing capability to fulfil the market demand in time, especially if your market is spread globally, we can help.

Distribution

We sell our specialist surgical instruments globally. We use carefully selected distributors / vendors to resell our products. We have distributors in countries across the world, in five continents including Europe, North America, Australia, Africa, and Asia. We validate and check our distributors' credentials using a rigorous compliance and conformity process.

What our distributors say

Equipsa is an official distributor of Surgitrac® Instruments specialist surgical instruments throughout Spain.

Equipsa Dirección General, Filiberto Rosado Carazo, said:

"Providing a quality and reliable service to our customers is very important. After meeting Surgitrac® Instruments at the ESCRS Congress, we chose Surgitrac® Instruments to provide us with single use and reusable surgical instruments. To know that, Surgitrac® Instruments products are CE certified and meet international standards gives us confidence in both the quality of the product and Surgitrac® Instruments as a manufacturer. Their UK based Customer Services and export management are available to help if we have any questions or problems. Having direct access to this additional support is very reassuring."

Find out more about becoming an authorised distributor at www.surgitrac.com/distributors-overview

Customer and product support

Surgitrac® Instruments Group's UK office processes enquiries and transactions and provides support to our manufacturing customers and distributors.

Our UK based Customer Services handles international enquiries and is contactable by phone, email, fax, or website, and typically responds within one working day.

We provide marketing and regulatory support to our distributors and customers.

This includes

- ▶ Design and manufacturing expertise
- ▶ Multi-lingual regulatory documents
- ▶ Marketing assets, brand guidelines and advice
- ▶ Product samples and quotes
- ▶ Online library of resources
- ▶ Designated point of contact for distributors

To find out more about the people at Surgitrac® Instruments, visit www.surgitrac.com



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